



MEMORANDUM

**TO: Members of the School Board
Dr. Todd Bowden, Superintendent
Mitsi Corcoran, Assistant Superintendent Chief Financial Officer**

FROM: Carol A. Lichon, CPPO, Director of Materials Management

TITLE: APPROVAL TO AWARD BID #18-0296 FOR APPLIANCES

Bids to provide ‘Appliances’ were received from five vendors on August 15, 2017. The bids of Commercial Laundries of West Florida, Inc., and Rice’s Appliance were the best percentage discount bids meeting the advertised specifications. Reasons for not selecting the apparent low bid were included with the bid tabulation.

This bid is for a period of one year with an option to renew for two additional one-year periods. The funds for these purchases are contained in the capital budgets of the schools and departments.

Requested by:
Carol Lichon

“Failure to file a protest within the time prescribed in Section 120.57(3), Florida Statutes, or failure to post the protest bond or other security required by law within the time allowed for filing a bond shall constitute a waiver of proceedings under Chapter 120, Florida Statutes.”

Posting Date: 09/12/2017

Fiscal Impact:
Not to exceed
\$75,000.00

Recommended Motion: That the bids of Commercial Laundries of West Florida, Inc., and Rice’s Appliance, to provide ‘Appliances’ in an amount not to exceed \$75,000.00 be approved as presented.

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Appliances - Bid #18-0296

Opened August 15, 2017 at 2:00 p.m.

		Business Services	Commercial Laundries of West Florida, Inc.	Jessups Major Appliance Center
Item #	Description	% Discount off Manufacturer's Published List Price	% Discount off Manufacturer's Published List Price	% Discount off Manufacturer's Published List Price
1	Clothes Washer - athletic commercial grade front loading.			
	Belco REJECT			
	Huebsch		31%	
	Alternate	Whirlpool 4.5 cu.ft. #WFW90HEFW 5%		
1a	Delivery, set-in-place, installation (including all necessary hoses and cords, if required), and removal of packaging materials.	\$59.98	\$375.00	
1b	Removal of existing appliance.	\$25.98	\$0.00	
1c	Indicate warranty:	1 year onsite parts & labor	3/5 years parts warranty	
	Commercial labor warranty:	1 year	3 months	
	Parts warranty:	1 year	3/5 years	
2	Clothes Dryer - electric athletic commercial grade front loading.			
	Belco REJECT			
	Huebsch		31%	
	Alternate	Whirlpool 7.4 cu. ft. #WED90HEFW 5%		
2a	Delivery, set-in-place, installation (including all necessary hoses and cords, if required), and removal of packaging materials.	\$59.98	\$250.00	
2b	Removal of existing appliance.	\$25.98		
2c	Indicate warranty:	1 year on site	3/5 years parts warranty	
	Commercial labor warranty:	1 year	3 months labor	
	Parts warranty:	1 year	3/5 years parts	
3	Clothes Washer - commercial grade top loading.			
	Maytag			
	Sears Kenmore REJECT			
	Speed Queen		31%	18%
	Whirlpool	Cabrio 4.8 cu. ft. #WTW7000DW 5%		10%

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

Tabulation for Appliances - Bid #18-0296

Opened August 15, 2017 at 2:00 p.m.

		Mullet's Appliances	Rice's Appliance
Item #	Description	% Discount off Manufacturer's Published List Price	% Discount off Manufacturer's Published List Price
1	Clothes Washer - athletic commercial grade front loading.		
	Belco REJECT		
	Huebsch		
	Alternate		Whirlpool 13%
1a	Delivery, set-in-place, installation (including all necessary hoses and cords, if required), and removal of packaging materials.		\$59.95
1b	Removal of existing appliance.		
1c	Indicate warranty:		90 days
	Commercial labor warranty:		90 days
	Parts warranty:		90 days
2	Clothes Dryer - electric athletic commercial grade front loading.		
	Belco REJECT		
	Huebsch		
	Alternate		Whirlpool 13%
2a	Delivery, set-in-place, installation (including all necessary hoses and cords, if required), and removal of packaging materials.		\$59.95
2b	Removal of existing appliance.		
2c	Indicate warranty:		90 days
	Commercial labor warranty:		90 days
	Parts warranty:		90 days
3	Clothes Washer - commercial grade top loading.		
	Maytag	15%	
	Sears Kenmore REJECT		
	Speed Queen		
	Whirlpool	15%	13%

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Item #	Description	% Discount off Manufacturer's Published List Price	% Discount off Manufacturer's Published List Price	% Discount off Manufacturer's Published List Price
3a	Delivery, set-in-place, installation (including all necessary hoses and cords, if required), and removal of packaging materials.	\$59.98		\$60.00 stop charge + \$22 for stainless steel hoses
3b	Removal of existing appliance.	\$25.98		Included in delivery
3c	Indicate warranty:	1 year on site	3/5 years parts warranty	Jessups Commercial parts and labor - 3 year: \$188; 4 year: \$248
	Commercial labor warranty:	1 year	3 months labor	Manufacturer - no labor warranty
	Parts warranty:	1 year	3/5 years parts	Manufacturer - Speed Queen 3 year, Whirlpool 2 year
4	Clothes Dryer - electric commercial grade front loading.			
	Maytag			
	Sears Kenmore	REJECT		
	Speed Queen		31%	20%
	Whirlpool	Cabrio 7.0 cu. ft. #WED7000DW 5%		10%
4a	Delivery, set-in-place, installation (including all necessary hoses and cords, if required), and removal of packaging materials.	\$59.98		\$60.00 stop charge + \$19 for cord + \$15 for vent hose
4b	Removal of existing appliance.	\$25.98		Included in delivery
4c	Indicate warranty:	1 year on site	3/5 years parts warranty	Jessups Commercial parts and labor - 3 year: \$188; 4 year: \$248
	Commercial labor warranty:	1 year	3 months	Manufacturer - no labor warranty
	Parts warranty:	1 year	3/5 years parts	Manufacturer - Speed Queen 3 year, Whirlpool 2 year

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Item #	Description	% Discount off Manufacturer's Published List Price	% Discount off Manufacturer's Published List Price
3a	Delivery, set-in-place, installation (including all necessary hoses and cords, if required), and removal of packaging materials.	\$65.00 delivery	\$59.95
3b	Removal of existing appliance.		
3c	Indicate warranty:	1 year	90 days
	Commercial labor warranty:	90 days	90 days
	Parts warranty:	90 days	90 days
4	Clothes Dryer - electric commercial grade front loading.		
	Maytag	15%	
	Sears Kenmore	REJECT	
	Speed Queen		
	Whirlpool	15%	13%
4a	Delivery, set-in-place, installation (including all necessary hoses and cords, if required), and removal of packaging materials.	\$65.00 delivery	\$59.95
4b	Removal of existing appliance.		
4c	Indicate warranty:	1 year	90 days
	Commercial labor warranty:	90 days	90 days
	Parts warranty:	90 days	90 days

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Item #	Description	% Discount off Manufacturer's Published List Price	% Discount off Manufacturer's Published List Price	% Discount off Manufacturer's Published List Price
5	Clothes Washer/Dryer Stackable			
	Maytag			
	Sears Kenmore	REJECT		
	Speed Queen		31%	21%
	Whirlpool	4.5 cu. ft. #WFW90HEFW+ WED90HEFW 5%		
5a	Delivery, set-in-place, installation (including all necessary hoses and cords, if required), and removal of packaging materials.	\$128.98		\$60 stop + \$19 for cord + \$15 vent hose + \$22 stainless steel hoses
5b	Removal of existing appliance.	\$25.98		Included in delivery
5c	Indicate warranty:	1 year on site	3/5 years parts warranty	Jessups Commercial parts and labor - 3 year: \$288; 4 year: \$438
	Labor warranty:	1 year	3 months labor	Manufacturer - no labor warranty
	Parts warranty:	1 year	3/5 years parts warranty	Manufacturer - Speed Queen 1 year
6	Refrigerator - approximate sizes 15, 18, and 21 cu. ft., with or without ice.			
	Maytag			14%
	Sears Kenmore	REJECT		
	Speed Queen	REJECT		
	Whirlpool	Assorted sizes 15-21 cu. ft. 5%		15%
6a	Delivery, set-in-place, installation (including all necessary hoses and cords, if required), and removal of packaging materials.	\$10.00		\$60 stop + \$15 for icemaker hose
6b	Removal of existing appliance.	\$25.98		Included in delivery

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Item #	Description	% Discount off Manufacturer's Published List Price	% Discount off Manufacturer's Published List Price
5	Clothes Washer/Dryer Stackable		
	Maytag	15%	
	Sears Kenmore	REJECT	
	Speed Queen		
	Whirlpool	15%	17%
5a	Delivery, set-in-place, installation (including all necessary hoses and cords, if required), and removal of packaging materials.	\$65.00 delivery	\$59.95
5b	Removal of existing appliance.		
5c	Indicate warranty:	1 year	1 year
	Labor warranty:	1 year	1 year
	Parts warranty:	1 year	1 year
6	Refrigerator - approximate sizes 15, 18, and 21 cu. ft., with or without ice.		
	Maytag	15%	15%
	Sears Kenmore	REJECT	
	Speed Queen	REJECT	
	Whirlpool	15%	15%
6a	Delivery, set-in-place, installation (including all necessary hoses and cords, if required), and removal of packaging materials.	\$65.00 delivery	\$59.95
6b	Removal of existing appliance.		

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Item #	Description	% Discount off Manufacturer's Published List Price	% Discount off Manufacturer's Published List Price	% Discount off Manufacturer's Published List Price
6c	Indicate warranty:	1 year on site		Jessups commercial parts and labor - unit cost under \$1000 - 3 year: \$128, 4 year: \$228 unit cost under \$1500 - 3 year: \$168, 4 year: \$268
	Labor warranty:	1 year		Manufacturer: no labor warranty
	Parts warranty:	1 year		Manufacturer: no parts warranty
7	Refrigerator - compact	REJECT		
	Maytag			
	Sears Kenmore			
	Speed Queen			
	Whirlpool	Assorted sizes 5%		10%
7a	Delivery, set-in-place, installation (including all necessary hoses and cords, if required), and removal of packaging materials.			\$60.00 stop charge
7b	Removal of existing appliance.	\$25.98		Included in delivery
7c	Indicate warranty:	1 year on site		
	Labor warranty:	1 year		
	Parts warranty:	1 year		
8	Microwave - countertop			
	Maytag			12%
	Sears Kenmore	REJECT		
	Speed Queen	REJECT		
	Whirlpool	2.2 cu. ft. #UMC5225DW 5%		12%
8a	Delivery, set-in-place, installation (including all necessary hoses and cords, if required), and removal of packaging materials.			\$60.00 stop charge
8b	Removal of existing appliance.	\$25.98		Included in delivery

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		Mullet's Appliances	Rice's Appliance
Item #	Description	% Discount off Manufacturer's Published List Price	% Discount off Manufacturer's Published List Price
6c	Indicate warranty:	1 year	1 year
	Labor warranty:	1 year	1 year
	Parts warranty:	1 year	1 year
7	Refrigerator - compact REJECT		
	Maytag	15%	
	Sears Kenmore		
	Speed Queen		
	Whirlpool	15%	13%
7a	Delivery, set-in-place, installation (including all necessary hoses and cords, if required), and removal of packaging materials.	\$65.00 delivery	\$59.95
7b	Removal of existing appliance.		
7c	Indicate warranty:	1 year	1 year
	Labor warranty:	1 year	1 year
	Parts warranty:	1 year	1 year
8	Microwave - countertop		
	Maytag	15%	15%
	Sears Kenmore REJECT		
	Speed Queen REJECT		
	Whirlpool	15%	15%
8a	Delivery, set-in-place, installation (including all necessary hoses and cords, if required), and removal of packaging materials.	\$65.00 delivery	\$59.95
8b	Removal of existing appliance.		

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Item #	Description	% Discount off Manufacturer's Published List Price	% Discount off Manufacturer's Published List Price	% Discount off Manufacturer's Published List Price
8c	Indicate warranty:	1 year		Jessups Commercial parts and labor - 3 year: \$128; 4 year \$188
	Labor warranty:	1 year		Manufacturer: no labor warranty
	Parts warranty:	1 year		Manufacturer: no parts warranty
9	Range Electric - stand alone			
	Maytag			12%
	Sears Kenmore	REJECT		
	Speed Queen	REJECT		
	Whirlpool	Assorted sizes 5%		12%
9a	Delivery, set-in-place, installation (including all necessary hoses and cords, if required), and removal of packaging materials.	\$59.98		\$60.00 stop charge
9b	Removal of existing appliance.	\$25.98		Included in delivery
9c	Indicate warranty:	1 year on site		Jessups Commercial parts and labor - 3 year: \$128; 4 year \$188
	Labor warranty:	1 year		Manufacturer: no labor warranty
	Parts warranty:	1 year		Manufacturer: no parts warranty
10	Range Hood			
	Maytag			28%
	Sears Kenmore	REJECT		
	Speed Queen	REJECT		
	Whirlpool	Assorted sizes & colors 5%		25%
10a	Delivery, set-in-place, installation (including all necessary hoses and cords, if required), and removal of packaging materials.			\$95.00
10b	Removal of existing appliance.	\$25.98		Included in installation

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Item #	Description	% Discount off Manufacturer's Published List Price	% Discount off Manufacturer's Published List Price
8c	Indicate warranty:	1 year	1 year
	Labor warranty:	1 year	1 year
	Parts warranty:	1 year	1 year
9	Range Electric - stand alone		
	Maytag	15%	15%
	Sears Kenmore	REJECT	
	Speed Queen	REJECT	
	Whirlpool	15%	12%
9a	Delivery, set-in-place, installation (including all necessary hoses and cords, if required), and removal of packaging materials.	\$65.00 delivery/install	\$59.95
9b	Removal of existing appliance.		
9c	Indicate warranty:	1 year	1 year
	Labor warranty:	1 year	1 year
	Parts warranty:	1 year	1 year
10	Range Hood		
	Maytag	15%	25%
	Sears Kenmore	REJECT	
	Speed Queen	REJECT	
	Whirlpool	15%	25%
10a	Delivery, set-in-place, installation (including all necessary hoses and cords, if required), and removal of packaging materials.	\$65 delivery	\$59.95
10b	Removal of existing appliance.		

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Item #	Description	% Discount off Manufacturer's Published List Price	% Discount off Manufacturer's Published List Price	% Discount off Manufacturer's Published List Price
10c	Indicate warranty:	1 year		Jessups Commercial parts and labor - 3 year: \$128; 4 year \$188
	Labor warranty:	1 year		Manufacturer: no labor warranty
	Parts warranty:	1 year		Manufacturer: no parts warranty
11	Garbage disposal			
	InSinkErator			
	Maytag			
	Sears Kenmore	REJECT		
	Speed Queen	REJECT		
	Whirlpool	Assorted sizes & colors 5%		9%
11a	Delivery, set-in-place, installation (including all necessary hoses and cords, if required), and removal of packaging materials.			\$95.00
11b	Removal of existing appliance.			Included in installation
11c	Indicate warranty:	1 year		Jessups Commercial parts and labor - 3 year: \$128; 4 year \$188
	Labor warranty:	1 year		Manufacturer: no labor warranty
	Parts warranty:	1 year		Manufacturer: no parts warranty
12	Dishwasher			
	Maytag			13%
	Sears Kenmore	REJECT		
	Speed Queen	REJECT		
	Whirlpool	Assorted sizes & colors 5%		14%

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Item #	Description	% Discount off Manufacturer's Published List Price	% Discount off Manufacturer's Published List Price
10c	Indicate warranty:	1 year	1 year
	Labor warranty:	1 year	1 year
	Parts warranty:	1 year	1 year
11	Garbage disposal		
	InSinkErator		
	Maytag	15%	
	Sears Kenmore	REJECT	
	Speed Queen	REJECT	
	Whirlpool	15%	10%
11a	Delivery, set-in-place, installation (including all necessary hoses and cords, if required), and removal of packaging materials.	\$65.00 delivery \$105.00 install	\$100.00
11b	Removal of existing appliance.		
11c	Indicate warranty:	1 year	1 year
	Labor warranty:	1 year	1 year
	Parts warranty:	1 year	1 year
12	Dishwasher		
	Maytag	15%	15%
	Sears Kenmore	REJECT	
	Speed Queen	REJECT	
	Whirlpool	15%	15%

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		Business Services	Commercial Laundries of West Florida, Inc.	Jessups Major Appliance Center
Item #	Description	% Discount off Manufacturer's Published List Price	% Discount off Manufacturer's Published List Price	% Discount off Manufacturer's Published List Price
12a	Delivery, set-in-place, installation (including all necessary hoses and cords, if required), and removal of packaging materials.	\$198.00		\$120.00
12b	Removal of existing appliance.	\$25.98		Included in installation
12c	Indicate warranty:	1 year on site		Jessups Commercial parts and labor - 3 year: \$128; 4 year \$188
	Labor warranty:	1 year		Manufacturer: no labor warranty
	Parts warranty:	1 year		Manufacturer: no parts warranty
Number of calendar days for delivery after receipt of purchase order.		4-7	1-10	
Contact		Terry Brunning	Michael R. Albanese	John Padgett
Address		520 7th Street West, Suite 1282	5313 Johns Road #210	1211 East Venice Avenue
		Palmetto, FL 34220	Tampa, FL 33634	Venice, FL 34285
Phone		619-366-1794	813-886-1477	941-484-9030
Fax		619-713-7340	813-889-8456	941-484-6219
Federal ID#		26-0787386	59-2027251	20-2825387
Email		terry@businessservice-solutions.org	dennis@clwf.net	john.padgett@jessupsappliances.com
Recorded by: CJ Gehrdes		Witnessed by: JoAnn Joyce		

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA

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Item #	Description	% Discount off Manufacturer's Published List Price	% Discount off Manufacturer's Published List Price
12a	Delivery, set-in-place, installation (including all necessary hoses and cords, if required), and removal of packaging materials.	\$65.00 delivery \$125.00 install	\$149.99
12b	Removal of existing appliance.		
12c	Indicate warranty:	1 year	1 year
	Labor warranty:	1 year	1 year
	Parts warranty:	1 year	1 year
Number of calendar days for delivery after receipt of purchase order.			14
Contact		Scott Mullet	John L. Rice
Address		4233 Clark Road	6430 14th St. W
		Sarasota, FL 34233	Bradenton, FL 34207
Phone		941-921-5531	941-896-8896
Fax		941-921-1259	941-746-1150
Federal ID#		65-0460127	26-3655347
Email		smullet@mullets.com	jrice@ricesflorida.com
Recorded by: CJ Gehrdes		Witnessed by: .	

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
Justification for Award to Other Than Low Bidder

Justification for Appliances - Bid #18-0296

Opened August 15, 2017 at 2:00 p.m.

Item #	Vendor	Description
1	Business Services	Award Huebsch to Commercial Laundries of West Florida, Inc., for athletic washer category for best price per scenario meeting advertised specifications. Reject Belco no bids received.
	Rice's Appliance	
2	Business Services	Award Huebsch to Commercial Laundries of West Florida, Inc., for athletic dryer category for best price per scenario meeting advertised specifications. Reject Belco no bids received.
	Rice's Appliance	
3	Business Services	Award Speed Queen to Commercial Laundries of West Florida, Inc., for commercial washer/dryer category for best price per scenario meeting advertised specifications. Reject Sears Kenmore no bids received.
	Jessups Major Appliance Center	
	Mullet's Appliances	
	Rice's Appliance	
4	Business Services	Award Speed Queen to Commercial Laundries of West Florida, Inc., for commercial washer/dryer category for best price per scenario meeting advertised specifications. Reject Sears Kenmore no bids received.
	Jessups Major Appliance Center	
	Mullet's Appliances	
	Rice's Appliance	
5	Business Services	Award Speed Queen to Commercial Laundries of West Florida, Inc., for commercial washer/dryer category for best price per scenario meeting advertised specifications. Reject Sears Kenmore no bids received.
	Jessups Major Appliance Center	
	Mullet's Appliances	
	Rice's Appliance	
6	Business Services	Award Whirlpool to Rice's Appliance for best price per scenario meeting advertised specifications. Reject Sears Kenmore and Speed Queen no bids received.
	Jessups Major Appliance Center	
	Mullet's Appliances	
7		Reject Item - not purchased.
8	Business Services	Award Whirlpool to Rice's Appliance as overall low for the category including delivery and installation. Reject Sears Kenmore and Speed Queen no bids received.
	Jessups Major Appliance Center	
	Mullet's Appliances	

THE SCHOOL BOARD OF SARASOTA COUNTY, FLORIDA
Justification for Award to Other Than Low Bidder

Justification for Appliances - Bid #18-0296

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9	Business Services	Award Whirlpool to Rice's Appliance as overall low for the category of range and range hood including delivery and installation. Reject Sears Kenmore and Speed Queen no bids received.
	Jessups Major Appliance Center	
	Mullet's Appliances	
10	Business Services	Award Whirlpool to Rice's Appliance as overall low for the category of range and range hood including delivery and installation. Reject Sears Kenmore and Speed Queen no bids received.
	Jessups Major Appliance Center	
	Mullet's Appliances	
11	Business Services	Award Whirlpool to Rice's Appliance as overall low for Whirlpool including delivery and installation. Reject Sears Kenmore and Speed Queen no bids received.
	Jessups Major Appliance Center	
	Mullet's Appliances	
12	Business Services	Award Whirlpool to Rice's Appliance as overall low for Whirlpool including delivery and installation. Reject Sears Kenmore and Speed Queen no bids received.
	Jessups Major Appliance Center	
	Mullet's Appliances	